

From Manager to Leader



Category: Management & Leadership

Although your position as a manager, supervisor or team leader gives you the authority to accomplish certain tasks and objectives in the organisation, this power does not make you a leader, it simply makes you the boss. Leadership is about making people want to achieve their goals and is about influencing rather than telling.

Duration

1 day

Course Objective

This course has been developed to provide you with insight into the character traits and learned skills needed to transition from manager to leader.

Who Should Attend / Target Audience

Experienced managers wanting to learn techniques to maximise results through improved leadership skills.

Learning Outcomes

- Differentiate what it takes to be a leader as opposed to a manager and define the characters of a true leader
- Understand Emotional Intelligence and how this relates to leadership
- Be able to focus less on traits and more on relationships
- Understand the different types of leadership power what this is based on.
- Identify in what circumstances to use different types of influencing styles.
- Understand the different generations and how this influences your approach to leadership.

Related Courses

- People & Performance
- Emotional Intelligence
- Managing Generational Diversity
- Evaluate & Build High Performance Teams

Next Level Course

Strategic Leadership

Availability

In House Closed Group Public

Version: 4/1/10

Course Content

Are managers and leaders the same ? - by understanding the difference you can begin the transition.

Personal qualities of leaders - checklist of leader characteristics and the qualities you believe leader should possess.

Leadership competencies – understand the 5 leadership competencies and how these apply in your life.

Emotional intelligence - know your EI and how the impacts your leadership and those around you.

Understanding yourself and others - espoused theories versus theories in use.

The Importance of Self Awareness– examine the importance of self awareness using the Johari Window Model and how this improves your leadership ability.

Values - develop a values matrix for your key people.

Developing trusting relationships – what matters to others to motivate and stimulate them.

Types of leadership power – understand the 7 types of leadership power and how to use these effectively.

Understanding Generations - your reality differs from those of other generations explore the differences and how this relates to your leadership.

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