

# EMERGING LEADERS





#### **LEARNING OUTCOMES**

- Uncover your leadership strengths and areas for development
- Understand the four key elements of Emotional Intelligence
- Develop more effective communication skills
- Deliver difficult feedback which helps others develop
- Compare the high-level leadership requirements and approaches of different generations
- Manage conflict more effectively
- Identify your personal leadership style preferences
- Build greater trust in your teams

### **BEHAVIOURAL PROFILE**



Drawing on elements of modern leadership theory, the Leadership Potential Indication (LPI) Questionnaire assesses 20 dimensions of leadership effectiveness. These measure your leadership level, style and competencies in four key areas: developing the vision, sharing the goals, gaining support and delivering success.

#### **COURSE OVERVIEW**

When you first become a leader, along with the excitement, you experience many changes in responsibility and status. Our emerging leaders training has been developed to assist businesses to improve their 'bench strength' of up and coming leaders, by helping individuals realise their role is changing and giving them insight into the necessary leadership competencies. The program works across three targeted areas and culminates in building a personal development plan to put it all into action.

#### THIS COURSE IS IDEAL FOR

Entry level management course is suitable for future, emerging and new managers with no prior training.

#### **TOPICS COVERED IN THIS COURSE**

#### **Emotional intelligence framework**

The difference between emotional intelligence (also called EI or emotional quotient) and intelligence quotient.

#### Communication

The way you communicate makes all the difference in terms of the results you achieve.

#### Leadership power

Understanding the seven distinct bases of power.

#### The generational mix

Learn how to work with those from different generations.

## Myths of management

Discovering that leadership may not be what we thought it would be. You'll learn how to combat the myths and capitalise on what matters most in a leadership role.

#### Feedback and tough conversations

How constructive feedback and coaching go hand in hand to enhance the drive for improvement. Uncover the best ways to give feedback based on others' communication needs.

#### **Conflict management**

Experiencing conflict is not pleasant but it can produce positive results, depending on how you deal with it.

#### Leadership styles

Leadership style is not a function of your personality. It should be a strategic choice based on what best suits a particular situation. Our executive courses will teach you to structure your leadership style to produce the most effective results.

# Developing relationships

Understand how to develop trusting and trustworthy behaviours to build team effectiveness and learn how to adapt your behaviour to best lead others

# Building a personal development plan

Take responsibility for your own development and improve the triad of knowledge, skills and attitude on your way to becoming a great leader.

Practical, relevant training developed for the Australian workplace.

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